

Passive Fire Protection: REVIEW

Ready for the next phase of growth



Rhodar’s Passive Fire Protection (PFP) Division has spent the past 18 months working with a range of clients and analysing the marketplace to gain a clear understanding of its evolving needs. Armed with valuable insight into areas for development and investment – and with Chris Pygall at the helm – they are now well placed to move forward. With core competencies established and the strategy reset, they are ready to deliver a structured growth plan in a measured and sustainable way.

High standards for a challenging industry

Recent changes in legislation has refocussed every business’ attention on the requirement for compliant passive fire protection – and as a result, this challenging sector is growing aggressively. Our Fire Team work to the same high standards as Rhodar’s other divisions, with uncompromising levels of service delivery and health & safety management, auditing and compliance checks.

These standards, coupled with our focus on measured growth and carefully-considered recruitment afford our clients added assurance and confidence when we’re installing fire protection solutions.

Growth and successes to date

A key area of growth results from collaboration with, and referrals from, Rhodar’s Asbestos Division. Asbestos is often present where passive fire protection solutions are required – and as the Group’s services span both areas, we are in a unique position to advise and work in areas where asbestos contamination is present. The division has also enjoyed organic growth from specific sectors such as education and healthcare – areas in which we have now become specialists.

Frameworks are also an important part of developing the division – an area we are well-versed in as a group. Chris explains, "With a place on several prestigious university PFP frameworks, we are benefiting from being able to work on regular, quality projects. These workstreams are a vital part of our growth and are helping to establish our reputation."

Another route into the education sector has been through work with leading property management consultancies. The team has also gained true commercial



opportunities, with projects for main contractors such as Vastint and Morgan Sindall – and have extended their expertise in the healthcare arena, with a range of projects for Hospital Trusts.

Maximising opportunities for future growth

The Passive Fire Protection division is a developing business and there are exciting times ahead. We’re already achieving great results and are perfectly positioned to take advantage of future opportunities. Continuing to build the correct resource, with the right levels of competency and skills, will ensure that we excel in this busy marketplace. Our strategic and systematic approach to the future will enable us to grow at a pace that allows us to develop within the sectors which are the best fit for our capabilities and strengths.